## Curriculum Overview

**Subject: Business Studies** 

Year Group: Year 12



CURRICULUM INTENT: The intent of the BTEC Business Studies curriculum, as outlined by Pearson, is to equip students with a comprehensive understanding of the dynamic business environment while fostering essential skills that will enable them to flourish academically and professionally. This curriculum is designed to stimulate critical thinking, creativity, and problem-solving abilities, empowering students to analyse real-world business scenarios effectively.

Through a blend of theoretical knowledge and practical application, students will develop competencies in areas such as marketing, finance, and human resources. Emphasis will be placed on team collaboration and communication, ensuring learners can work effectively in diverse settings. The assessment methods incorporated into the programme are tailored to encourage independent learning and self-reflection, ultimately driving students towards the achievement of their best possible results. By cultivating entrepreneurial skills and an awareness of ethical business practices, we aim to prepare students for successful careers in an increasingly globalised economy.

TERM 1	TERM 2	TERM 3
KNOWLEDGE/SKILLS	KNOWLEDGE/SKILLS	KNOWLEDGE/SKILLS
Half term 1&2:	Half term 1&2:	Half term 1&2:
Unit 1 (KLI)	Unit 1 (KLI)	
This unit fosters understanding of business	This unit fosters understanding of	Completing tasks and resits of previous exam
principles, customer satisfaction, organisational	business principles, customer	units.
structure, communication practices, and the	satisfaction, organisational structure,	
significance of innovation for success and	communication practices, and the	To complete work experience (part of Unit 27)
sustainability in contemporary enterprises.	significance of innovation for success	
	and sustainability in contemporary	
Unit 2 (LMR)	enterprises.	
This unit nurtures understanding of marketing		
dynamics, campaign development, research	Unit 2 (LMR)	
relevance, and practical application through	This unit nurtures understanding of	
creating a campaign, essential for informed	marketing dynamics, campaign	
specialisation in marketing careers.	development, research relevance, and	
	practical application through creating a	
	campaign, essential for informed	
	specialisation in marketing careers.	

KEY ASSESSMENTS

Half term 1:

Half term 2:

Unit 2 – mock

Sample assessments will be provided, by Pearson, in order to prepare learners for the Unit 2 in January. Our centre will use these sample assessments to form a mock exam for students.

KEY ASSESSMENTS

Half term 1:

Unit 2 External

Part A research pack is released to learners in the afternoon of the day before the Part B assessment. Learners have access to Part A for a 2 hour preparation period with the Part B being a 3 hour supervised session. The assessment is set and marked by Pearson, with 70 marks available.

Half term 2:

KEY ASSESSMENTS

Half term 1:

Unit 2 resits (based on individuals)

Half term 2:

## Extended reading suggestions and external resources:

For further enrichment, consider the following resources: "Business Adventures" by John Brooks, which explores enduring business lessons, and the BBC documentary series "Inside the Factory", which provides insights into production processes. These materials enhance understanding of real-world business operations and decision-making strategies.

Cultural Capital: The Business BTEC curriculum fosters cultural capital by equipping students with essential skills in recruitment, event planning, and financial management. Through practical work experience, learners gain insights into diverse business environments, enhancing their understanding of cultural diversity and professional contexts essential for future success.